



# Generation Buy

**Hosted by**  
South Padre Island Board  
of REALTORS®

**Where**  
2111 Padre Blvd. Suite #5  
South Padre Island, TX 78597

**When** October 31, 2017

**Class** Registration: 8:15am  
8:30am - 5pm

**Instructor(s)** Candy Cooke

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

## Registration

\_\_\_\_\_  
Name on TREC license

\_\_\_\_\_  
TREC license #

\_\_\_\_\_  
Primary phone

\_\_\_\_\_  
Email address

### Courses & fees

**Generation Buy**  
**8 hrs. CE, course # 32892**  
**\$95**

At any given time, today's real estate professionals may be working with multiple generations of real estate buyers: Millennials, Generation X, the Baby Boomers, and Matures. In this course, students will examine the characteristics of these home buying generations and evaluate their expectations as well as communication preferences. As a turnkey resource, this course offers generation-specific marketing tools, networking tips, scripts, and counseling strategies to help real estate professionals formalize their agency relationships.

### Deadline

Register by October 24th After deadline, add \$10 to registration fee

**Method of payment**  Cash  Check  Money order  Visa  
 MasterCard  Discover  American Express

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Name on card

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3-digit CSC

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Billing address

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ZIP

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Credit card number

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Expiration date

\_\_\_\_\_  
Signature

 **TEXAS REALTORS® UNIVERSITY**  
TEXAS ASSOCIATION OF REALTORS®  
Provider #0001  
800-873-9155 • education@texasrealtors.com

### CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

### Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

### Refund/cancellation policy

A full refund will be issued if written notification is received by October 24th. No refunds will be issued after this date.

## To register

Fill out this form and email  
[Lindsey@spirealtors.com](mailto:Lindsey@spirealtors.com)

Questions?

Contact Lindsey Martinez  
(956) 772-1940