



Conveying Pricing Concepts to Sellers

Hosted by
South Padre Island Board
of REALTORS®

When October 5, 2017

Where
2111 Padre Blvd. Suite #5
South Padre Island, TX 78597

Class Registration: 12:45pm
1pm - 4pm

Instructor(s) Mickey Lackey

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

Registration

Name on TREC license

TREC license #

Primary phone

Email address

Courses & fees

\$30

Conveying Pricing Concepts to Sellers

3 hrs. CE, course #32834

\$30

Description: Discusses seller pricing misconceptions using real-world examples. What constitutes (and does not) price-altering improvements, repairs. Discusses supply and demand, the competitive nature of homes or sale competing with each other on the market. Relevance: Aids agents in explaining the concepts behind proper pricing to sellers in a real world fashion, in support of providing greater seller's acceptance of the agents pricing recommendation.

Deadline

Register by September 27th After deadline, add **\$10 to registration fee**

Method of payment Cash Check Money order Visa
 MasterCard Discover American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

 **TEXAS REALTORS® UNIVERSITY**
TEXAS ASSOCIATION OF REALTORS®

Provider #0001

800-873-9155 • education@texasrealtors.com

CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy

A full refund will be issued if written notification is received by September 27th. No refunds will be issued after this date.

To register

Fill out this form and email
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez
(956) 772-1940