



Business Planning for Real Estate Agents

Hosted by
South Padre Island
Board of REALTORS®

When November 12, 2019

Where
2111 Padre Blvd. Ste 5
South Padre Island, TX 78597

Class
Registration: 8:45am
9am – 1pm

Instructor(s) Tina Wilcher

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

Registration

Name on TREC license

TREC license #

Primary phone

Email address

Courses & fees

\$40

Business Planning for Real Estate Agents

4 hrs. CE, course #37576

\$40

This is an introductory course in annual business planning for the real estate professional. Gone are the days when you could be successful in real estate with three methods of lead generation. Successful agents have 6-10 methods of lead generation, so mastering 1-2 new methods annually to reach success is imperative. The course will cover some of the best practices of successful agents. Teach agents how to understand sales numbers (number of buyers, sellers, and average sales price) from current and previous years to help determine target markets, prospects, and where marketing dollars will be most effective.

Deadline

Register by 11/5/19 After deadline, add \$5 to registration fee

Method of payment Cash Check Money order Visa
 MasterCard Discover American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

 **TEXAS REALTORS® UNIVERSITY**
TEXAS ASSOCIATION OF REALTORS®

Provider #0001

800-873-9155 • education@texasrealtors.com

CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy

No refunds will be issued after November 5, 2019.

To register

Fill out this form and email
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez
(956) 772-1940