



# CMA's for Vacant Land - What You Need to Know

**Hosted by**  
South Padre Island  
Board of REALTORS®

**When** November 18, 2019

**Where**  
2111 Padre Blvd. Ste 5  
South Padre Island, TX 78597

**Class**  
Registration: 12:45am  
1pm – 4pm

**Instructor(s)** Candy Cooke

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

## Registration

Name on TREC license

TREC license #

Primary phone

Email address

**Courses & fees**

**\$30**

### CMA's for Vacant Land - What You Need to Know

3 hrs. CE, course #37410

**\$30**

Most agents can estimate the price of a residential property. When pricing vacant land, different information is required. This course will teach real estate professionals what questions must be asked and answered related to valuing a vacant lot. They will learn how to gather data and how to use that data in various methods for arriving at values. Course will help agents become more comfortable with the overall process, how to make adjustments and where to go for more information on selecting comparable properties and how to make adjustments.

### Deadline

Register by 11/11/19 After deadline, add **\$5 to registration fee**

**Method of payment**  Cash  Check  Money order  Visa  
 MasterCard  Discover  American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature



**TEXAS REALTORS® UNIVERSITY**  
TEXAS ASSOCIATION OF REALTORS®

Provider #0001

800-873-9155 • education@texasrealtors.com

### CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

### Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

### Refund/cancellation policy

No refunds will be issued after November 11, 2019.

## To register

Fill out this form and email  
[Lindsey@spirealtors.com](mailto:Lindsey@spirealtors.com)

Questions?

Contact Lindsey Martinez  
(956) 772-1940