



# CMA's: Getting the Basics

**Hosted by**  
South Padre Island  
Board of REALTORS®  
**Where**  
2111 Padre Blvd. Ste. 5  
South Padre Island, TX 78597

**When** Mon, March 18, 2019  
**Registration:** 12:45am  
**Class** 1pm – 4pm

**Instructor(s)** Candy Cooke

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

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## Registration

Name on TREC license \_\_\_\_\_  
TREC license # \_\_\_\_\_ Primary phone \_\_\_\_\_  
Email address \_\_\_\_\_

**Courses & fees** \$30

**CMA's: Getting the Basics**  
3 hrs. CE, course #34024  
\$30

This course will explain what constitutes a Comparative Market Analysis (CMA). It will cover what determines an appropriate comparable between properties, how to make adjustments and where to get information on adjustments. The course will provide information that can be used in property evaluation scenarios and to better assist clients whether buying or selling. The goal of this course is to provide the real estate license holder with pertinent information to enable them to price properties appropriately whether it's for listing or making offers.

### Deadline

Register by 03/11/2019 After deadline, add \$5 to registration fee

**Method of payment**  Cash  Check  Money order  Visa  
 MasterCard  Discover  American Express

Name on card \_\_\_\_\_ 3-digit CSC \_\_\_\_\_  
Billing address \_\_\_\_\_ ZIP \_\_\_\_\_  
Credit card number \_\_\_\_\_ Expiration date \_\_\_\_\_  
Signature \_\_\_\_\_

**CE credit**  
If seeking CE credit, please bring your real estate license and a valid photo I.D.

**Special services**  
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

**Refund/cancellation policy**  
No refunds will be issued after March 11, 2019.

**To register**  
Fill out this form and email  
[Lindsey@spirealtors.com](mailto:Lindsey@spirealtors.com)

Questions?

Contact Lindsey Martinez  
(956) 772-1940